

	Role	Phone	Invite Date	Response Y/N/Maybe/Try Again
1	What are the names of the members of your family?			
2	What are the names of your spouse's family?			
3	What are the names of your "extended" family?			
4	What is the name of your best friend?			
5	What is the name of your spouse's best friend?			
6	What are the names of your very close friends?			
7	What are the names of your spouse's very close friends?			
8	What are the names of your children's friends' parents?			
9	What are your children's teachers' names?			
10	What are your children's coaches' names?			
11	What are your children's school principals' names?			
12	What are your children's dentists' names?			
13	What are your children's doctors' names?			
14	What is your children's optometrist's name?			
15	Who cuts your children's hair?			
16	Who sells your children's clothes?			
17	Who is your children's school bus driver?			
18	Who is your children's Sunday school teacher?			
19	Who cuts your hair?			
20	Who does your dry cleaning?			
21	Who does your manicures, pedicures, facials?			
22	Who do you purchase gasoline from?			
23	Who services your cars?			
24	Who do you buy tires from? Who sold you your current car?			
25	Who have you purchased cars from in the past? Who cleans your cars?			
26	Who is your mailman?			
27	Who do you know at your church/place of worship?			
28	Who do you see in the convenience store you most often go to? Who is the checker you usually go to in your grocery store? Who is your pharmacist?			
29	Who are your doctors?			
30	Who are your spouse's doctors?			
31	Who is your Pastor, Minister, Priest, Bishop, or Rabbi? Who owes you money?			
32	What is the name of your favorite teller at the bank? Who do you borrow money from at the bank?			
33	Who is your stock broker?			
34	Who is your financial planner?			
35	Who prepares your taxes?			
36	Who does your accounting?			
37	Who is your veterinarian?			
38	Who grooms your pets?			
39	Who takes care of your pets when you are out of town? Who did you get your pets from?			
40	Who have you given your pet's babies to? Who owns your favorite restaurant?			
41	Who waits on you most frequently at your favorite restaurant? What is the name of your favorite bartender?			
42	Who do you routinely see at your favorite night club?			
43	Who do you know on a first name basis at your country club? Who do you play golf with?			
44	Who do you ski with?			
45	Who do you talk to in your health club? Who do you play racquetball with? Who do you play tennis with?			
46	Who do you see at your children's sporting events? Who do you go to concerts with?			
47	Who do you go to the movies with?			
48	Who do you go to plays, theaters, galleries or museums with? Where do you go for breakfast and who do you talk to?			
49	Who is your attorney?			
50	Who would you call if you had an air-conditioning problem?			
51	Who is your pest control person?			
52	Who would you call to fix your roof?			
53	Who would you call if you had an electrical problem?			
54	Who picks up your trash?			
55	Who is your overnight delivery person?			
56	Who mows your lawn / shovels your snow?			
57	Who does your landscaping?			
58	Who built your house?			
59	Who is your landlord?			
60	What is the name of the insurance agent who insured your home?			
61	What is the name of the insurance agent who sold you life insurance?			
62	What is the name of the insurance agent who holds your health insurance?			
63	What is the name of the insurance agent who handles your car insurance?			
64	Who do you buy your clothes from?			
65	Who is your pest control person?			
66	Who would you call to fix your roof?			
67	Who would you call if you had an electrical problem?			
68	Who picks up your trash?			
69	Who is your overnight delivery person?			
70	Who mows your lawn / shovels your snow?			
71	Who does your landscaping?			
72	Who built your house?			
73	Who is your landlord?			
74	What is the name of the insurance agent who insured your home?			
75	What is the name of the insurance agent who sold you life insurance?			
76	What is the name of the insurance agent who holds your health insurance?			
77	What is the name of the insurance agent who handles your car insurance?			
78	Who do you buy your clothes from?			

79	Who is your tailor / seamstress / dressmaker?				
80	Who do you buy make-up / cosmetics from?				
81	Who did you buy your computer from?				
82	Who fixes your computer?				
83	Who fixes other small appliances?				
84	Who is your travel agent?				
85	Who is your printer?				
86	Who did you receive holiday cards from last year?				
87	Who did you send holiday cards to last year?				
88	Who changes your oil?				
89	Who do you buy furniture from?				
90	Who repairs or upholsters your furniture?				
91	Who do you buy arts and crafts from?				
92	Who do you buy office supplies from?				
93	Who do you see at your office building?				
94	Who do you buy your liquor from?				
95	Who do you buy meat from?				
96	Who do you buy seafood from?				
97	Who do you buy hardware from?				
98	Who do you know in law enforcement?				
99	Who do you know in politics?				
100	Who have you done business with in the past?				
101	Who do you know at service organization meetings? (Optimists, Lions Club, Rotary, etc.)				
102	Who do you know from fraternal organizations? (Elks, VFW, Mason, etc.)				
103	Who do you know from a social organization you are a member of?				
104	Who do you know from trade or industry groups that you belong to?				
105	Who do you buy carpet, drapes, and appliances from?				
106	Who are your old high school classmates who are still around?				
107	Who are your old coaches that are still around?				
108	Who are your old teachers that are still around?				
109	Who are your old school principals that are still around?				
110	Who are your old college fraternity / sorority / brothers / sisters who are still around?				
111	Who are your old college buddies that are still around?				
112	Who are your old military friends that are still around?				
113	Who is your florist?				
114	Who do you rent DVDs from?				
115	Who did you invite to your wedding?				
116	Who are your neighbors?				
117	Who did you buy your boat from?				
118	Who did you buy your motorcycle from?				
119	Who did you buy your motor-home/camper from?				
120	Who is your jeweler?				
121	Who repairs your jewelry?				
122	Who is your photographer?				
123	Where do you get your pictures developed?				
124	Who do you buy your electronics from?				
125	Who do you know in your homeowners' association?				
126	What are the names of your co-workers from your previous jobs?				
127	What are the names of your previous neighbors?				
128	Who do you know from the day-care center?				
129	What are the names of your spouse's past neighbors?				
130	What are the names of your parents' best friends?				
131	What are the names of your spouse's co-workers?				
132	Who do you buy advertising from?				
133	Who are the suppliers and vendors who come to your work place?				
134	Who is currently trying to sell you something?				
135	Who made your will / living trust?				
136	Who married you?				
137	Who delivers your water?				
138	Who do you buy shoes from?				
139	Who maintains your safety and security systems?				
140	Who are your bowling buddies?				
141	Who do you play cards with?				
142	Who handles your communications equipment?				
143	Who would lend you \$100.00 with a phone call?				